



About ITM

ITM is a privately owned biotechnology and radiopharmaceutical group of companies dedicated to the development, production and global supply of targeted diagnostic and therapeutic radiopharmaceuticals and radioisotopes for use in cancer treatment. We are developing a proprietary portfolio and growing pipeline of targeted treatments in various stages of clinical development addressing cancers such as neuroendocrine cancers or bone metastases. Our main objectives are to significantly improve treatment outcomes and quality of life for cancer patients through a new generation of Targeted Radionuclide Therapies in Precision Oncology. The headquarters are located in the heart of the research center of the Technical University of Munich (TUM).

We would like to fill the following permanent vacancy in a remote-based or hybrid working model as soon as possible

VP, Sales and Marketing, US (f/m/d)

Your role

- **Lead Sales and Marketing Teams:**
Build and oversee a high-performing

Your profile

- Bachelor's degree in Life Sciences, Pharmacy, or Business required

team to drive sales, marketing, and training initiatives for ITM's products

- **Develop and Execute Commercial Strategy:** Design and implement strategies to achieve revenue growth, market share, and customer satisfaction goals
- **Oversee Product Launches:** Lead the planning and execution of US product launches, ensuring seamless collaboration across marketing, sales, and other departments
- **Engage with Key Stakeholders:** Foster relationships with healthcare professionals, payers, and industry partners to promote ITM's products and value proposition
- **Implement Sales Operations and Training:** Develop robust sales training programs and tools to ensure the team is equipped to deliver results
- **Drive Market Insights and Strategy:** Analyze market trends, customer feedback, and competitive intelligence to refine strategies and optimize execution
- **Ensure Compliance and Collaboration:** Work closely with regulatory, medical, and compliance teams to ensure ethical and compliant promotional practices

- Master's degree or MBA preferred
- 10-15 years of experience in Sales and Marketing leadership roles, preferably within oncology, specialty pharmaceuticals, or radiopharmaceuticals
- Proven success in launching and commercializing innovative therapies in complex markets
- Strong track record of building and managing high-performing teams
- Expertise in strategic planning, sales execution, and marketing program development
- Deep understanding of the US healthcare ecosystem, including nuclear medicine, oncology, and radiopharmacy sectors
- Strong strategic thinking and collaboration skills, with excellent communication abilities and experience in public speaking and external representation
- Strong analytical and problem-solving abilities to adapt strategies to a dynamic market

Our offer

- Exciting challenges in an up-and-coming and fast-growing company with a high degree of creative freedom

- An open working atmosphere in an international corporate culture with short communication channels
- Comprehensive onboarding program
- Flexible working hours remotely or at our offices in Princeton, NJ
- Attractive special payments
- Just a good salary? Not with us! We also offer you
 - Employee participation program
 - Individually tailored further training program (including German and English courses)

Do you have these qualifications, are you willing to develop yourself further and are you looking forward to becoming a key part of our future? Great! We should get to know each other!

When you apply, please let us know your earliest possible starting date and your salary expectations. You can submit your CV in English in docx or pdf format.

Apply now

Contact

Nadine Sürken

+49 89 329 8986 -1709

career@itm-radiopharma.com

ITM Isotope Technologies Munich SE

Human Resources

Walther-von-Dyck-Str. 4

85748 Garching/München, Deutschland

Note for recruitment agencies

Please note that we do not accept unsolicited applications or offers of assistance. The telephone number given in the advertisement is intended exclusively for applicants and should not be contacted for any other purpose. Thank you very much!

More about ITM

With us, you will have the opportunity to work in an international environment on ground-breaking projects that can have a significant impact on cancer care worldwide.

ITM in 60 seconds



We are looking for dedicated, talented and passionate professionals who share our vision and want to help shape the future of oncology. If this exciting challenge appeals to you and you would like to contribute to realising our common goal, please do not hesitate to send us your application. We look forward to hearing from you!



For more information please visit: www.itm-radiopharma.com