



## About ITM

ITM is a privately owned biotechnology and radiopharmaceutical group of companies dedicated to the development, production and global supply of targeted diagnostic and therapeutic radiopharmaceuticals and radioisotopes for use in cancer treatment. We are developing a proprietary portfolio and growing pipeline of targeted treatments in various stages of clinical development addressing cancers such as neuroendocrine cancers or bone metastases. Our main objectives are to significantly improve treatment outcomes and quality of life for cancer patients through a new generation of Targeted Radionuclide Therapies in Precision Oncology. The headquarters are located in the heart of the research center of the Technical University of Munich (TUM).

In the United States, ITM is expanding to support our growing portfolio and pipeline. We are building a high-performing commercial team to bring innovative radiopharmaceutical therapies to patients and strengthen our presence in oncology.

The Radiopharmaceutical Therapy Specialist, Director is responsible for building, leading, and deploying a high-performing team of field-based specialists who support healthcare providers in the safe, effective, and compliant administration of radiopharmaceutical therapy (RPT).

This role serves as the critical bridge between operations, RPT sites, account management and commercial teams—ensuring successful therapy adoption through guided training, procedural support, and best-in-class customer experience. The position requires extensive travel and strong leadership in a dynamic, post-launch environment, with a targeted focus on priority accounts aligned with Market Access strategy.

# Radiopharmaceutical Therapy Specialist, Director

## Your role

### Team Leadership & Development

- Build, lead, and manage a team of RPTS across key geographies
- Recruit, train, and develop talent with a focus on clinical excellence and customer engagement
- Establish performance expectations, KPIs, and field execution standards
- Provide ongoing coaching, field rides, and performance feedback
- Foster a culture of accountability, responsiveness, and customer-centricity

### Customer Training & Education

- Design and implement a standardized customer training program for RPT administration
- Develop training materials, SOPs, and site readiness processes for customer sites
- Lead initial site onboarding and ensure readiness for therapy administration
- Deliver guided training for:
  - Infusion method for ITM therapeutics

## Your profile

### Qualifications Required

- Certified Nuclear Medicine Technologist (CNMT) or equivalent clinical background
- 8+ years of experience in nuclear medicine, radiopharmaceuticals, or radiotherapy
- Demonstrated experience supporting or performing radiotherapy infusion procedures
- 3+ years of people management or team leadership experience
- Strong communication and training skills with the ability to educate clinical audiences
- Willingness to travel extensively (70%+)

### Preferred

- Experience with radiopharmaceutical therapies (e.g. Lu-177 radiotherapies for NET or similar agents)
- Experience building or scaling field-based clinical support teams
- Prior role in clinical applications, field support, or medical device/pharma training

- Dose handling
- Radiation safety and compliance
- Patient workflow and coordination
- Ensure customers are confident and competent in therapy delivery
- Familiarity with radiation safety regulations and hospital workflows
- Experience in launch or pre-commercial environments

### **Clinical & Operational Support**

- Provide on-site procedural support during initial therapy administrations
- Act as subject matter expert on:
  - Radiopharmaceutical handling
  - Infusion setup and execution
  - Nuclear medicine workflows
- Troubleshoot real-time issues during therapy delivery
- Partner with cross-functional teams (Market Access, Medical, Supply Chain, Customer Service) to resolve site challenges

### **Market Access Alignment & Account Prioritization**

- Work closely with the Market Access account management team to prioritize and support target accounts based on RPT site readiness, reimbursement readiness, and strategic importance
- Deploy RPTS to sites as directed by Market Access account management team to accelerate therapy adoption
- Support customer readiness
- Provide field insights on access barriers, site readiness, and patient flow challenges

- Partner with Market Access team to ensure a coordinated approach to engaging customers

### **Field Execution & Travel**

- Travel extensively (up to ~70–80%) to support customer sites nationwide
- Ensure consistent execution of training and support across all RPT sites
- Support launch readiness and rapid scaling of new customer accounts

### **Process & Program Development**

- Build scalable processes for customer onboarding and training
- Capture field insights and translate into continuous improvement initiatives
- Support development of:
  - Playbooks
  - Training curricula
  - Best practices for therapy administration
- Ensure alignment with regulatory, safety, and compliance requirements

### **Cross-Functional Collaboration**

- Partner closely with:
  - Commercial Sales
  - Market Access
  - Medical Affairs
  - Pharmacovigilance
  - Manufacturing & Logistics
- Provide feedback to internal teams on customer experience and

operational gaps

- Support congresses, workshops, and educational programs as needed

## Our offer

- Competitive base salary.
- Comprehensive health benefits, including a medical plan with no employee premium and 100% company-paid dental and vision coverage.
- Annual bonus opportunity.
- 401 (k) with company match.
- Generous paid time off and company holidays.
- An entrepreneurial environment with the opportunity to shape a high-growth U.S. business.

Salary Range (US) \$150,000 - \$200,000

The compensation range for this US role is listed above for a full-time employee. Actual salary will vary based on factors such as candidate's qualifications, skills, competencies, and demonstrated experience.

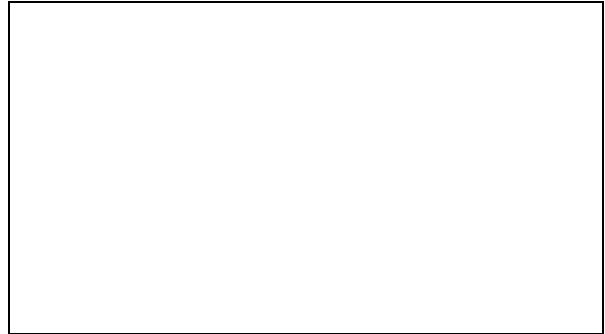
ITM is an equal opportunity employer. Qualified applicants are encouraged to apply and will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity or expression, age, national origin, disability, veteran status, marital status, or any other characteristic protected by law.

If you are a qualified individual with a disability or a disabled veteran and are unable to apply for a position through our online application process, you may request a reasonable accommodation. To request assistance, please contact us at [carrersus@itm-radiopharma.com](mailto:carrersus@itm-radiopharma.com).

Apply now

## More about ITM

With us, you will have the opportunity to work in an international environment on ground-breaking projects that can have a significant impact on cancer care worldwide. We are looking for dedicated, talented and passionate professionals who share our vision and want to help shape the future of oncology. If this exciting challenge appeals to you and you would like to contribute to realising our common goal, please do not hesitate to send us your application. We look forward to hearing from you!



For more information please visit: [www.itm-radiopharma.com](http://www.itm-radiopharma.com)