



About ITM

ITM is a privately owned biotechnology and radiopharmaceutical group of companies dedicated to the development, production and global supply of targeted diagnostic and therapeutic radiopharmaceuticals and radioisotopes for use in cancer treatment. We are developing a proprietary portfolio and growing pipeline of targeted treatments in various stages of clinical development addressing cancers such as neuroendocrine cancers or bone metastases. Our main objectives are to significantly improve treatment outcomes and quality of life for cancer patients through a new generation of Targeted Radionuclide Therapies in Precision Oncology. The headquarters are located in the heart of the research center of the Technical University of Munich (TUM).

We would like to fill the following permanent vacancy in a remote-based or hybrid working model as soon as possible

Director, Market Access, US (f/m/d)

Your role

- Lead, motivate, and coach a high-performing Payer & Access team

Your profile

- Bachelor's degree in Life Sciences, Pharmacy, or Business required

- Develop and execute comprehensive Market Access strategies across the full product portfolio to optimize performance in managed markets
- Collaborate cross-functionally—including medical, legal, and regulatory teams—to ensure compliant development of marketing and access materials for the field team
- Drive Market Access workstreams for new product launches, ensuring timely and effective execution. Coordinate the annual Market Access strategic planning process in partnership with stakeholders from Marketing, Medical Affairs, and Account Management
- Monitor and analyze the U.S. market access landscape to identify trends, policy shifts, and emerging challenges related to reimbursement, managed care, and healthcare policy
- Oversee the implementation and operational delivery of Market Access initiatives, ensuring alignment with overall business objectives
- Partner with Sales and Marketing to assess the competitive landscape and proactively develop innovative strategies that differentiate the portfolio and drive value
- Master's degree or MBA preferred
- 10-15 years of leadership experience in Value and Access, with a proven track record of success in launching and managing access for oncology or specialty pharmaceuticals (radiopharmaceutical experience preferred)
- Deep understanding of the evolving US market access and reimbursement landscape, including payer policies, provider accounts, and population-based decision-making
- Demonstrated success in building relationships with payers and large provider organizations (academic, community, and oncology practices)
- Experience with patient services programs, including copay and patient assistance
- Strong knowledge of US government programs (Medicare, Medicaid, 340B, VA) and regulatory requirements
- Strong strategic thinking and collaboration skills, with excellent communication abilities and experience in public speaking and external representation.

Our offer

- Exciting challenges in an up-and-coming and fast-growing company with a high degree of creative freedom

- An open working atmosphere in an international corporate culture with short communication channels
- Comprehensive onboarding programme
- Flexible working hours with home office options
- Attractive special payments
- Just a good salary? Not with us! We also offer you
 - Employee participation program
 - Individually tailored further training program (including German and English courses)
 - Health promotion programs

Do you have these qualifications, are you willing to develop yourself further and are you looking forward to becoming a key part of our future? Great! We should get to know each other!

When you apply, please let us know your earliest possible starting date and your salary expectations. You can submit your CV in German and English in docx or pdf format.

Apply now

Contact

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ITM Isotope Technologies Munich SE

Human Resources

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Note for recruitment agencies

Please note that we do not accept unsolicited applications or offers of assistance. The telephone number given in the advertisement is intended exclusively for applicants and should not be contacted for any other purpose. Thank you very much!

More about ITM

With us, you will have the opportunity to work in an international environment on ground-breaking projects that can have a

ITM in 60 seconds

significant impact on cancer care worldwide. We are looking for dedicated, talented and passionate professionals who share our vision and want to help shape the future of oncology. If this exciting challenge appeals to you and you would like to contribute to realising our common goal, please do not hesitate to send us your application. We look forward to hearing from you!



For more information please visit: www.itm-radiopharma.com